

Colclasure, James

From: Krivit, Dan <Dan.Krivit@Foth.com>
Sent: Wednesday, August 20, 2014 4:52 PM
To: Gates, Jim
Cc: Shuros, Warren A; Casmer, Deb
Subject: Bloomington proposal - Foth rates for key team members
Attachments: Attachment 2 - Rates for Key Team Members.docx

Jim,

Attached is our billing rate schedule for Foth team members. The list represents the pool of Foth staff resources we may draw from. Not all staff listed will necessarily be used, depending on the final scope of work for each Phase.

Please feel free to call me if you have any questions or need more information.

Thanks again for the opportunity.

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Attachment 2

City of Bloomington Organized Collection Implementation Consulting Services	
Rates for Key Team Members*	
Team Member	Rate
Dale Tranter, Client Team Leader	\$168
Warren Shuros, Client Director	\$168
Mark Knoff, Technical Input	\$168
Dan Krivit, Senior Project Manager	\$140
Kurt Klein, Lean Project Delivery Facilitator	\$150
Jennefer Klennert, Technical Consultant	\$116
Felipe Ortega, Data Gathering	\$82
Debra Casmer, Project Administrative Specialist	\$88
Roni Oman, Administrative Assistant	\$72

*Foth reserves the right to adjust these rates on an annual basis.